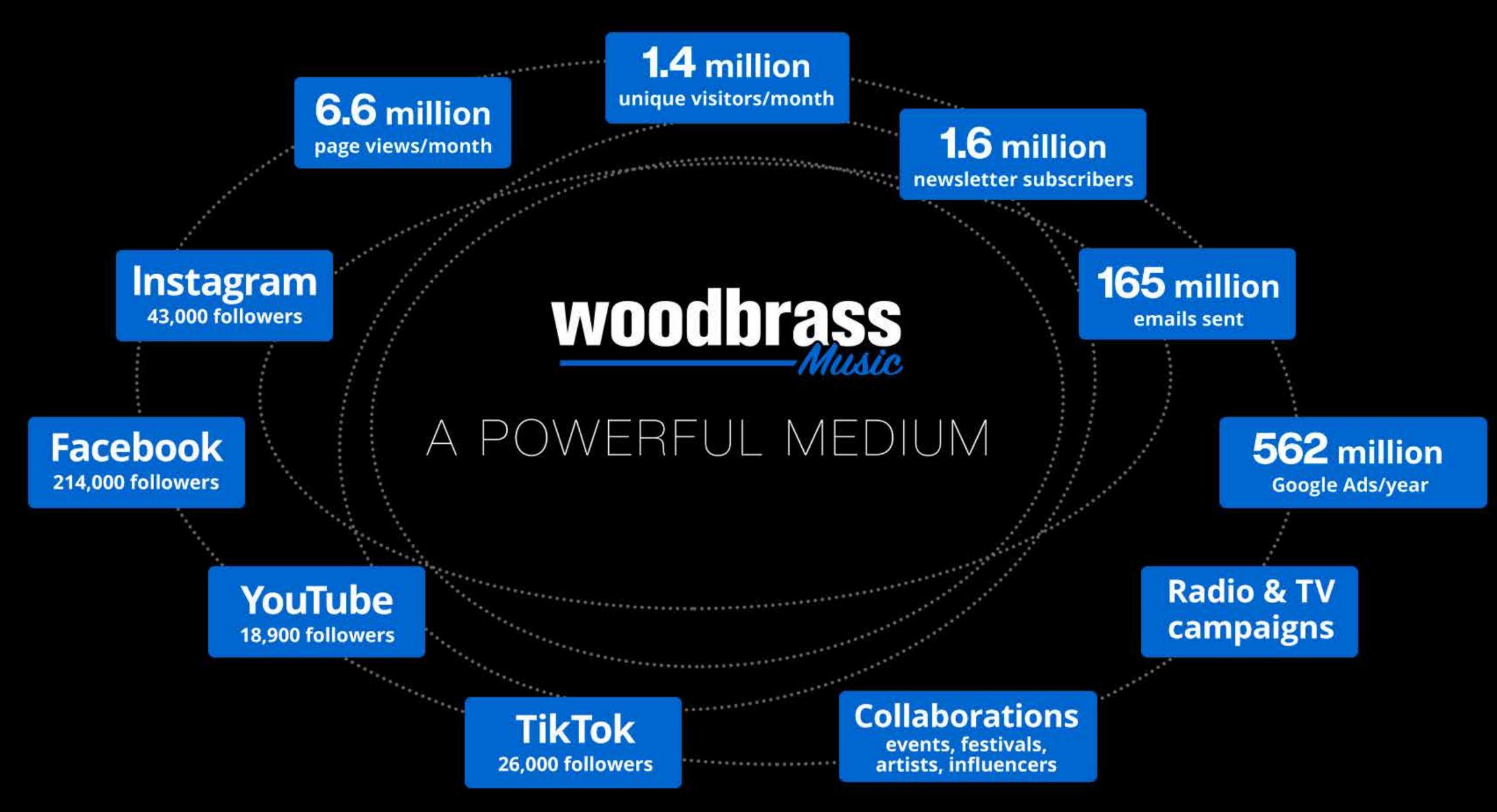
Wood brass

BOOK MARKETING 2025





1999 Opening of the first Wind Instruments store in Paris

2005Opening office in Nantes and launch of the website

2006
Expansion of the offer with digital pianos, home studio, guitars and percussion



2010Launching of our
Woodbrass brands

2008
Acquisition of a library in Paris

2007
Changing the name of
Woodwind & Brasswind
into Woodbrass

2013Opening Guitars Store

2021
Merging with Algam Group
[Nantes]

2023Opening DJ, Sono and Lights Store

2024
Relooking of the stores
Creation pick-up point
Moving into new offices



4 Woodbrass Stores Avenue Jean Jaurès in Paris









PA/DJ/LIGHTS

















PRICES

summary

Visibility on woodbrass.com	7
Shop-in-shop	8
Financing with Alma	9
Social media	10-13
Creators on social media	14

Google Ads	15
Product video / photo shooting	16
Price list	17
Organization chart	18



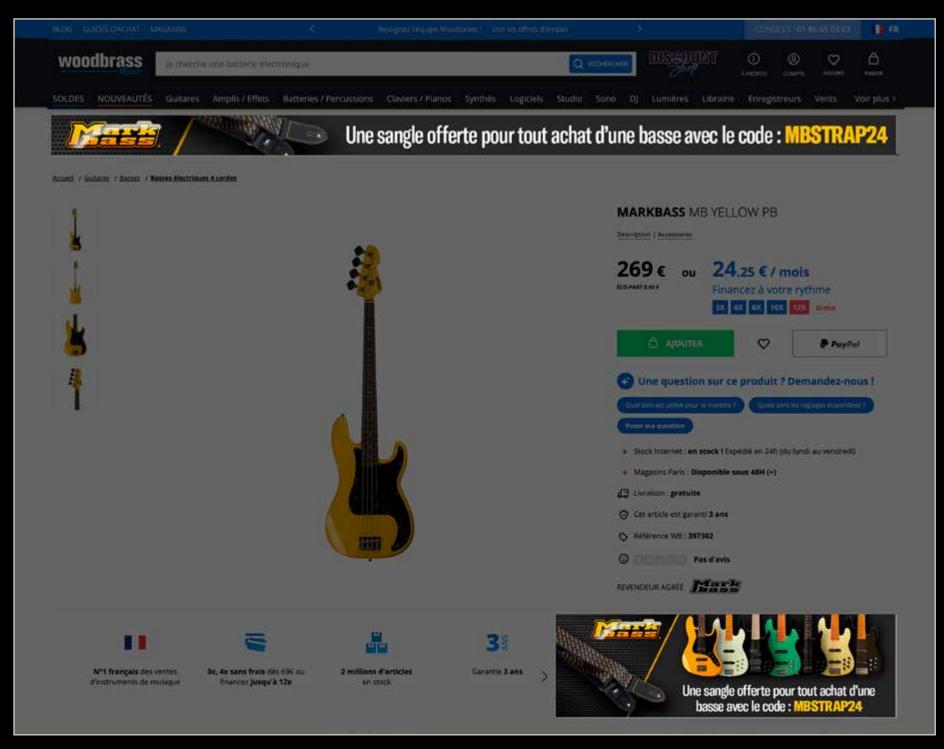
Digital branding

Woodbrass provides display on the site to:

- promote your brand
- highlight a product or range of your choice
- target users with relevance.



Banner on homepage







Newsletter







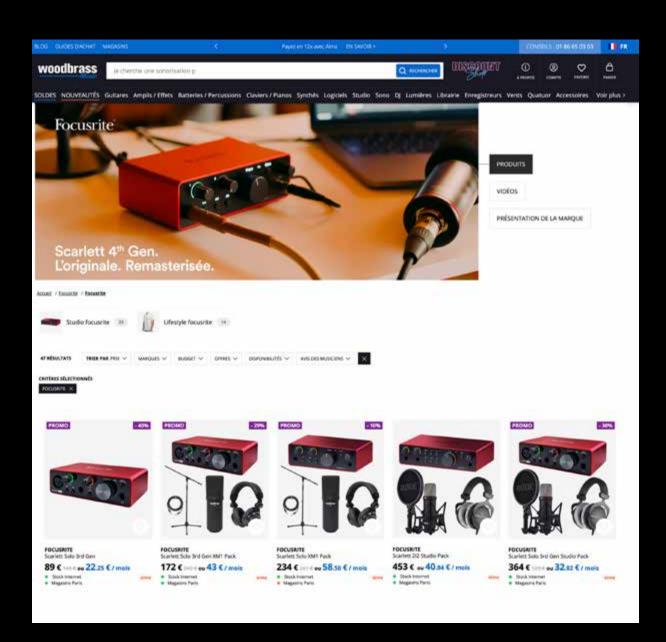
shop in shop

Your shop on Woodbrass.com

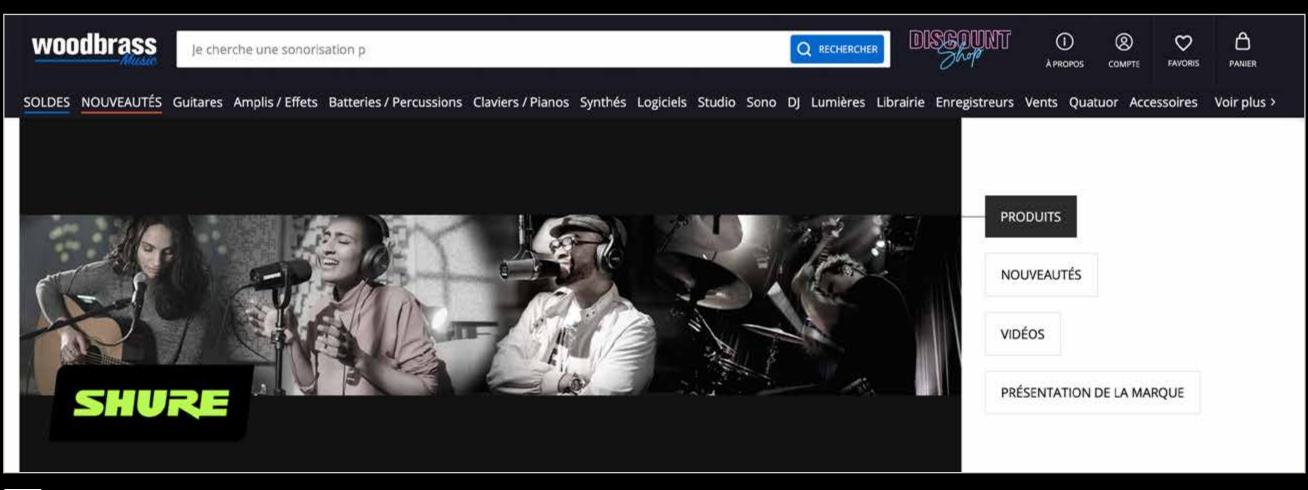
We offer you an exclusively dedicated space for your brand.

A presentation text enables you to communicate directly with the customers.

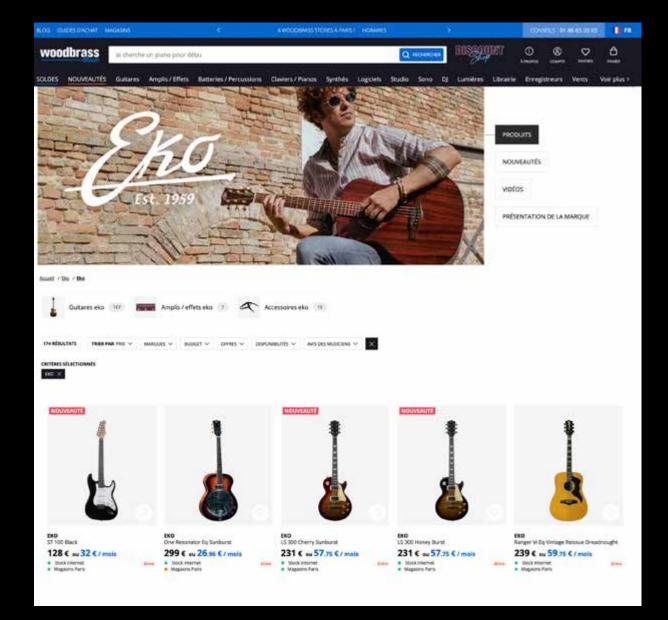
The **Shop-in-shop** appears in relation to the search given up by the internauts.



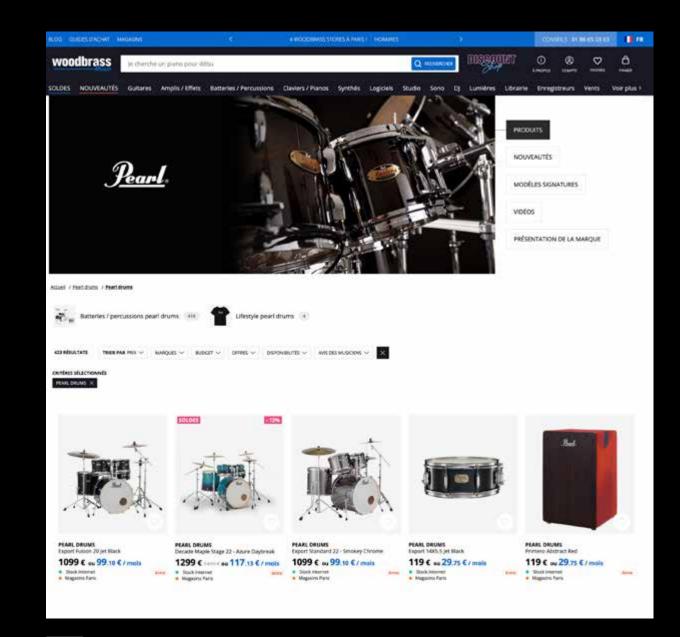




Shop SHURE











woodbrass

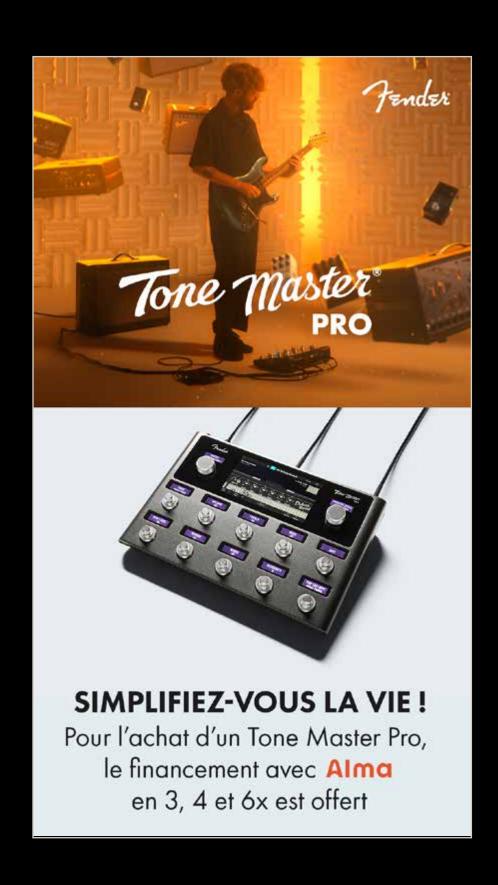
Fee support for installment payments with Alma.

We offer one-off operations to cover costs linked to our partner Alma for payments in several installments. You thus offer customers the flexibility to pay for your brand products in several installments, without any additional cost.

For your part, you only finance real sales, which guarantees an identified and controlled cost.

This option makes your products more accessible to a wider clientele, while setting you apart from your competitors, boosting your sales and your visibility on the market.

Alma	4×	6×	10×	12×
Total Cost	2,46%	3,94%	6,60%	7,80%









PRICES







Organic

Content posted on the Woodbrass account and scrolling on the News Feed. Reaches an engaged community. Infinite virality potential.

Sponsored

Monetized content, distributed by the Woodbrass account but only on the feed. It is temporary and cannot be found on the Woodbrass account.

Possibility of sharing commercial content, with precise targeting (age, interests, geolocation).

Video (Reel, short, TikTok)

Most popular video format, very good viral potential.

Post contests Like&Share

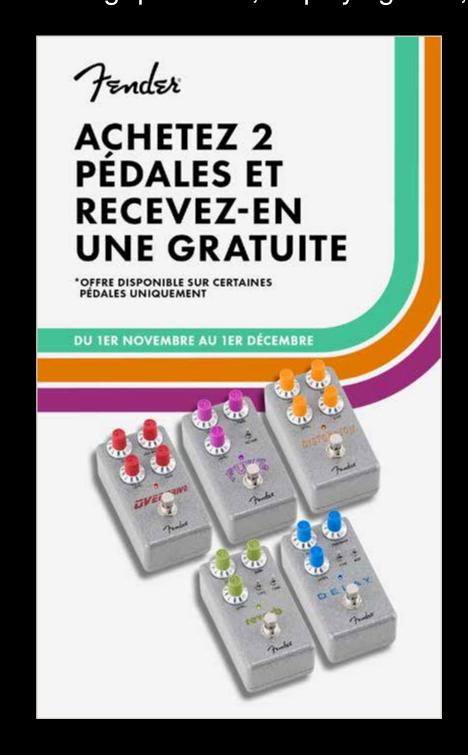
Ideal to increase audiences and cross-post campaigns. Image format or carousel.

Story

Temporary video or image format (24 hours). Possibility of being interactive (polls, quizzes, asking questions, displaying links, etc.).











social media

f





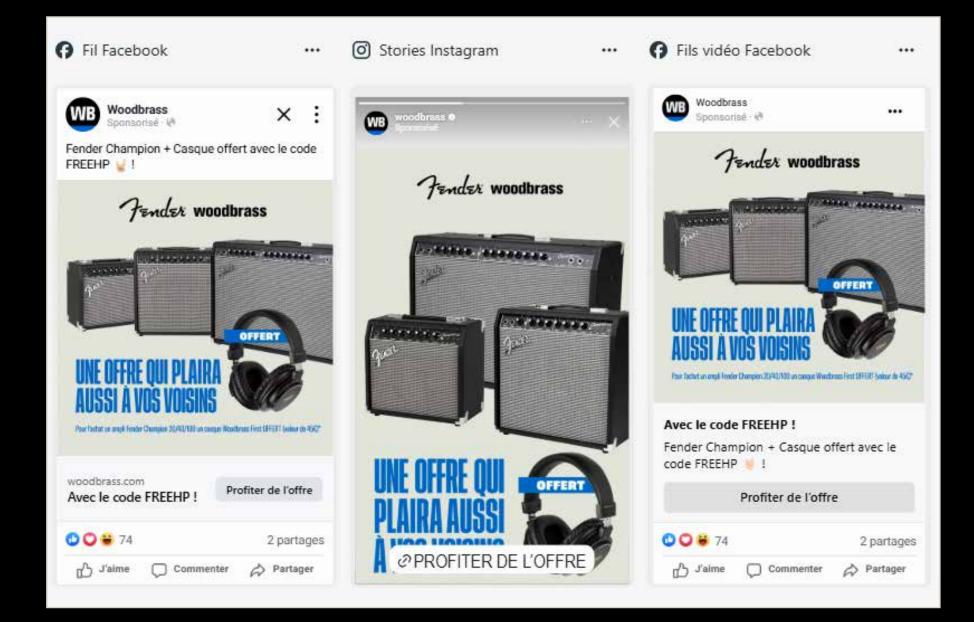




Meta sponsored campaign

Advertising on Facebook and Instagram with precise targeting criteria (age, interests, geolocation, ...)

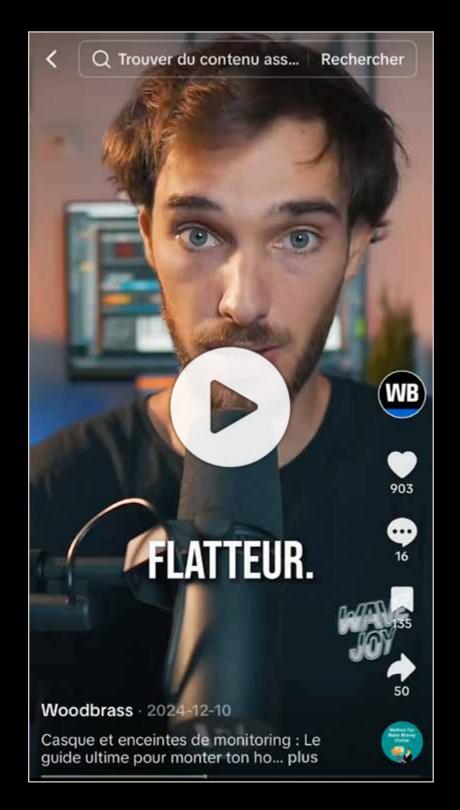
The best way to reach a qualified audience, with superior buying power.

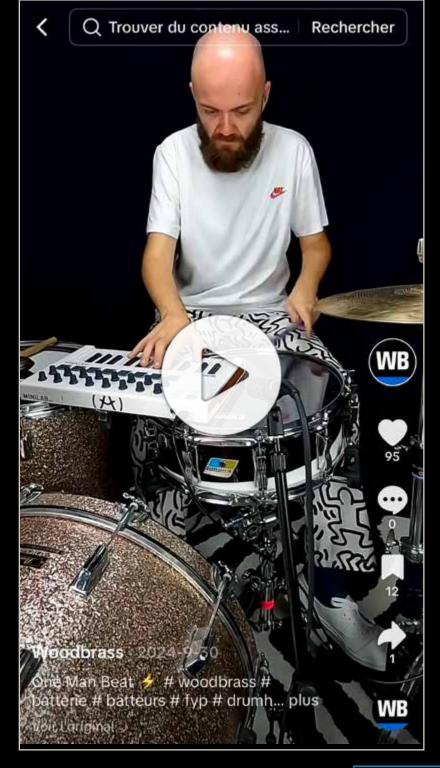


TikTok sponsored campaign

Advertising on TikTok with precise targeting criteria (age, interests, geolocation, ...)

The best way to reach a younger audience, neophyte or amateur, more connected, who consume impulsively. They use TikTok as their search engine.









social media











Woodbrass offers you to:

- produce commercials and demos,
- organize livestreams on Youtube,
- organize showcases with internationally renowned artists.









action









Video format

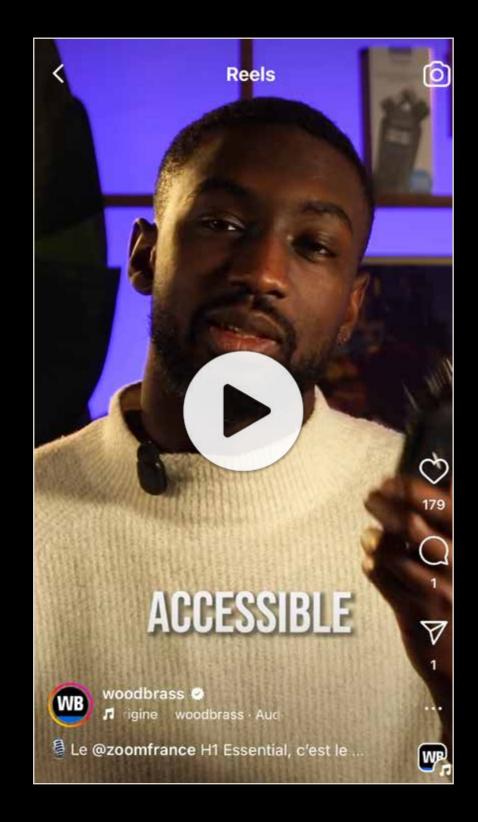
Lifestyle. Unboxing.

Camera face or subtitled voice-over. Detailed product presentation. Presentation, tips, ...

Podcast & interview. Dj Set. Demo.

> Live streaming. Clip Soulphoenixs.













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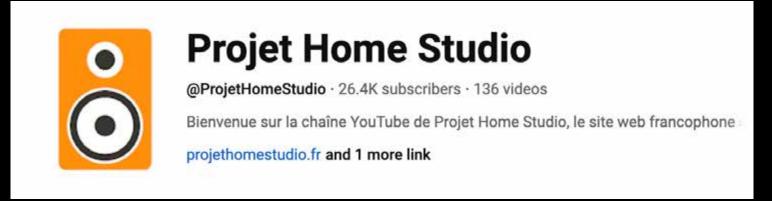
We offer partnerships with a network of content creators.

Thanks to this format, you can get closer to your target customers and benefit from a wide reach thanks to large audiences.

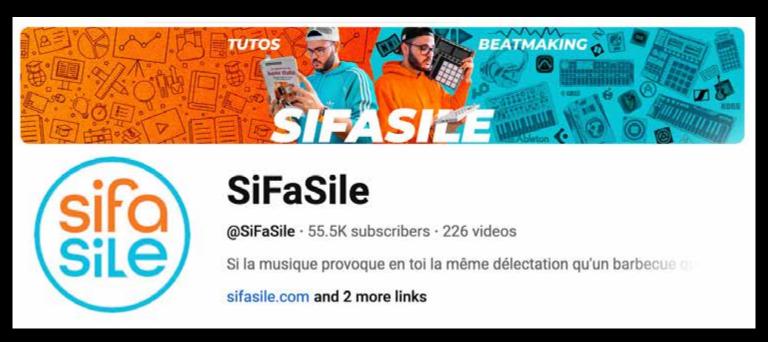
You are responsible for providing the product to be placed or loaned. Minimum duration 2 weeks (data adjustable according to the operation).



Zacharie et Kevin



Projet Home Studio

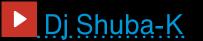






Florent Passamonti







woodbrass

Expand your market share quickly

Increase the visibility of your brand on Google among the musicians who matter most, those who are looking for what you offer.

Google Shopping is a profitable sales channel designed to increase your visibility and therefore your market share.

Today the players present on Google Shopping are mainly Thomann, Amazon, Gear4Music, Bax-shop and Woodbrass...

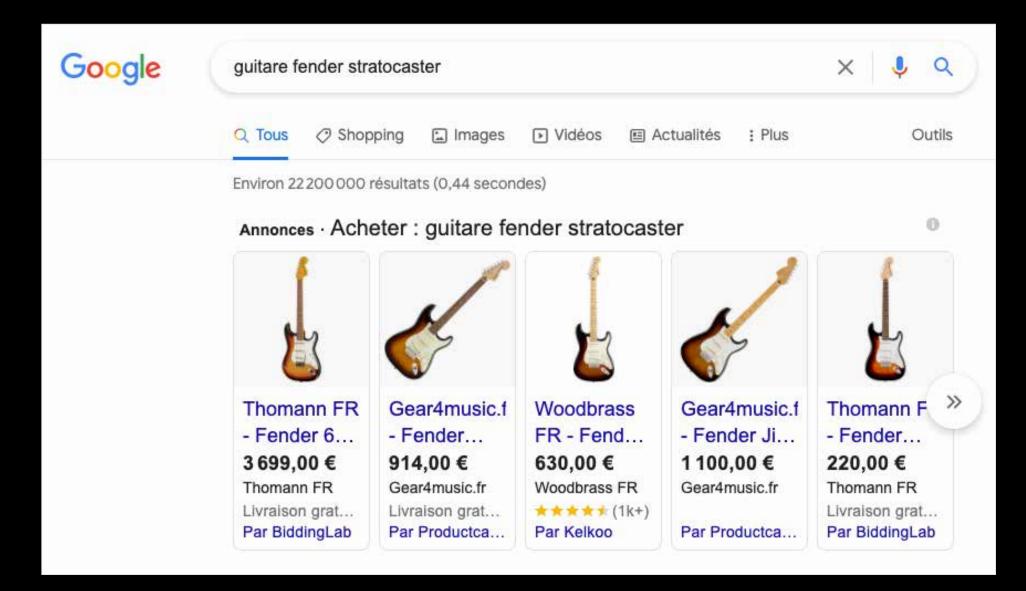
How it works

A Google Ads budget allows you to:

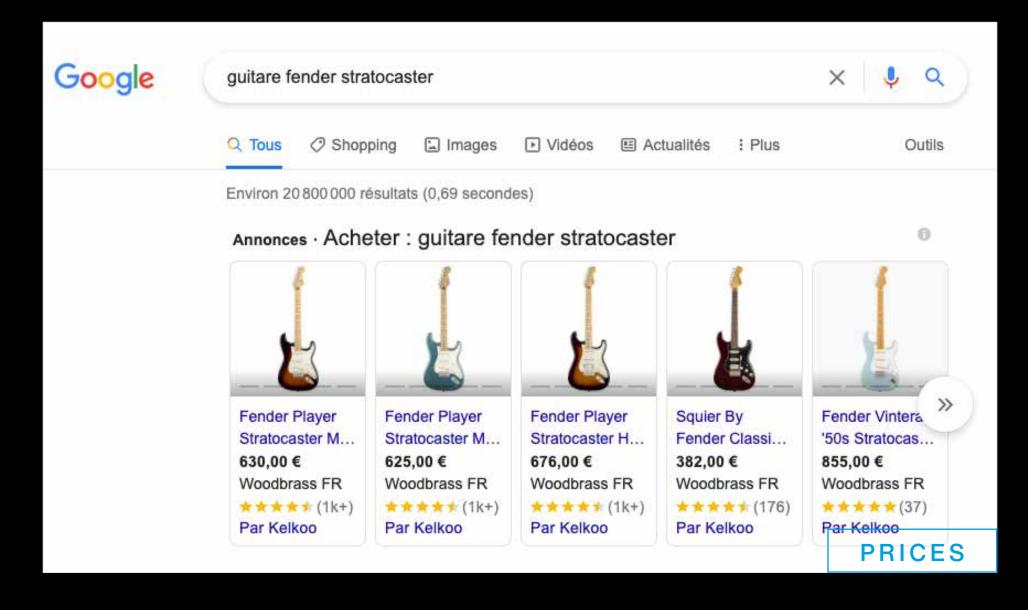
- 1. Increase the visibility of your products/brands on the Google network
- 2. Increase sell-out rotation
- 3. Reclaim market share from foreign players

NB: at the end of each campaign, we provide you with the results and our analysis.

Before



After





Woodbrass offers you the ability to produce high-quality videos to showcase your products.

Equipment:

- Video studio
- Podcast studio
- Photo studio
- Scan Cube
- Lifestyle shooting room.







«	Presence on our site (excluding creation package)			
	Home page banner	€1200		
	Product sheet banners*	€1200		
	Landing page	€1200		
	Shop-in-shop (brand page)	€3000		
	expected.			
((munication levers (excluding creation package)			
	Newsletter	€1800		
	Social media STORY	€500		
	Social media SPONSORED Minimum	€500**		
	Social media POST CONTEST	€700 + provision of your product		
\(Funding campagn with Alma	Coverage of the current interest costs		
		+ communication package		
~	Sponsoring campaign Facebook/Instagram	Boost on demand**		
	Article for the blog	€400		
((Video (travel expenses, location from €120/day)			
	 Video production and variation, up to 5 minutes 	€3000		
	- Sponsoring Youtube	€600		
	 Photo shoot 	€1500		
	- Parthership / Creators	On demand + provision/loan of your product		
	** Contribution to the overall budget. Details on request.			
	Our blog: https://www.lamusiqueestatoutlemonde.com/			
**	Design by our graphic designers	€1200		
	Our marketing assets are available <u>here</u>			





DIRECTION Gérard Garnier President



DIRECTION Fabrice Jérôme General Manager



PURCHASE Philippe Richalley Séverine Bourre

2 managers + 12 employees



MARKETING Thibault Dorothé

1 manager + 8 employees



FINANCAL ADMINISTRATION Frédéric Douet Gwendoline Tudela

2 managers + 6 employees



HR **Marion Longuet**

1 manager + 2 employees



STORES PARIS **Mahel Erialc**

1 manager

& PRO **Guillaume Batard** + 20 employees

1 manager + 12 employees

CALL CENTER



LOGISTICS SALES ADMINISTRATION Laure Bridault **Agathe Menard**

2 managers + 4 employees



AFTER SALES SERVICE Etienne Jaubert

1 manager + 13 employees



INFORMATICS Jean-Pascal Bessonet Jean-Pierre Ania

2 managers +8 employees